**Problem Statements**

I have an excel file of the sales report of a company named Awesome Chocolate. On the basis of this file. you have to find some Business use cases.

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| **Questions** | |
| **1** | Quick statistics |
| **2** | Exploratory Data Analysis (EDA) with CF |
| **3** | Sales by country (with formulas) |
| **4** | Sales by country (with pivots) |
| **5** | Top 5 products by $ per unit |
| **6** | Are there any anomalies in the data? |
| **7** | The best Salesperson by country |
| **8** | Profits by-product (using products table) - See column Y |
| **9** | Dynamic country-level Sales Report |
| **10** | Which products to discontinue? |